

Rookie of the Year

Baltimore/So. Pa.
Region

2008

5th Place

Zachary Hosford



LONG & FOSTER[®]
REAL ESTATE, INC.





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LONG & FOSTER® REAL ESTATE, INC.
BALTIMORE REGIONAL HEADQUARTERS
1312 Bellona Avenue
Lutherville, Maryland 21093

May 13, 2009

Zachary Hosford
Timonium Sales

Dear Zach,

I would like to take this opportunity to congratulate you on your 2008 success, receiving the 5th place Top Rookie Award. You should be extremely proud of this accomplishment.

I am pleased and proud to have you associated with Long & Foster and want to thank you for your outstanding job.

Again, congratulations on your achievement. My best wishes for continued success with Long & Foster.

Sincerely,

A handwritten signature in black ink that reads 'Cindy A.' with a stylized flourish at the end.

Cindy Ariosa
Vice President
Regional Manager
Baltimore / So. PA Region

CA:ka

cc: Betsy Matz